

00:05:31 Virginie Audet: Hello everyone,

00:05:43 Valeria Rodriguez Codina: hello everyone from Madrid!

00:05:48 Virginie Audet: It is -25 Degrees Celsius in Montreal / Canada 😊

00:06:04 Josie: Hello!! here from Argentina !!

00:06:34 Karen Tracey: Hi everyone - greetings from very wet and cold UK! xx

00:06:42 Valeria Rodriguez Codina: Welcome to all new chairs!!!

00:06:50 Dawn O'Connor -Calgary I & III: Please rename yourself to share your location :)

00:07:03 Theresa Marangas: Tomi Jane - can you confirm annual fee for new member joining in Feb.

00:07:09 Awk iphone: Hello from Oklahoma. Our snow is slowly melting away! Schools have been closed 4 days so far.

00:07:25 Anni Wilhelmi: hello all from a cooking HOT Cape Town in South Africa. i have just come out of the pool

00:07:42 Dawn O'Connor -Calgary I & III: Calgary is a balmy +2 Celsius :)

00:07:49 Tomi Jane DeTorres: Replying to "Tomi Jane - can you ..."

hey Theresa! I will confirm after the call! can you send me a note please?

00:08:13 Marla Noel Orange County, CA: California is wonderful and will be 80 today maybe

00:08:38 Theresa Marangas: Replying to "Tomi Jane - can you ..."

Yes

00:12:11 Dawn O'Connor -Calgary I & III: That is truly a red flag.

00:13:31 Dawn O'Connor -Calgary I & III: Can you pop up the values slide as a reminder

00:14:21 Tomi Jane DeTorres: sure thing

00:14:28 Dawn O'Connor -Calgary I & III: Thanks!

00:17:20 Susan Connors Parrish: #2

00:17:22 Dawn O'Connor -Calgary I & III: Love this! Cup filling!!! I will borrow this.

00:17:47 Jayne Huston: Terrific Lauren! Recruit "cup fillers!"

00:18:35 Karen Tracey: All of them!!!!

00:19:15 Dawn O'Connor -Calgary I & III: Values

00:19:31 Lindsay Shields: Annie Wilhelmi

00:19:43 Dawn O'Connor -Calgary I & III: Community Minded

Curious

Supportive

Tenacious

Thoughtful

00:22:59 Dawn O'Connor -Calgary I & III: I recently challenged a member on her lack of curiosity. She wanted to tell vs ask questions and listen. We had 1 -1 after the meeting so I didn't single her out too much in front of her peers.

00:24:06 Dawn O'Connor -Calgary I & III: "Stuck on transmit" 😊 That is a great phrase that applies to a few of my gals.

00:25:05 Judy Sunasky: Great point Judy, we are the one's who set the standard

00:25:30 Karen Tracey: That is a great point made by Shannon!

00:26:17 Karen Tracey: It makes us more sophisticated communicators by not giving advice and that is a great angle to tackle the advice giving issue

00:32:23 Dawn O'Connor -Calgary I & III: Thanks @Judy Sunasky.

00:34:14 Dawn O'Connor -Calgary I & III: I've been looking for neurodiversity recently - ie on Autism spectrum or ADHD etc..

00:35:02 Kelly Ferrara Bayne: My entire chapter has self-diagnosed as ADHD. 😂 we are pretty safe.

00:35:43 Dawn O'Connor -Calgary I & III: Ha!! Not surprising....its common with entrepreneurs. Along with Dyslexia

00:36:12 Judy Sunasky: Replying to "I've been looking fo..."

Goes with the territory 🤔

00:37:07 Dawn O'Connor -Calgary I & III: We onboarded a 30 year old yesterday and she is bringing a whole new perspective! Its wonderful.

00:37:32 Judy Sunasky: Great point Anni, get the youngsters in!

00:37:57 Isabel Bustos - Madrid, Spain: I'm 36! 😂😂 age is just a number

00:39:51 Susan Connors Parrish: Melissa is the best!!!!

00:40:56 Isabel Bustos - Madrid, Spain: Where are those chapters located? Just curious

00:41:21 Nancy Graham (she/her): can you share the revenue levels shared at the time of application for the members in our chapters. it would be very helpful.

00:41:59 Tomi Jane DeTorres: Replying to "Where are those chap..."

we have 1 chapter in South Africa, 1 in Canada, and the rest are in the US - however! 😊 they are not necessarily tied to one location. They travel all over the world for their meetings

00:42:05 Dawn O'Connor -Calgary I & III: Nancy - yes, Carly can share that. I think we have to ask...but she is quick to share if needed. Maybe TJ can confirm?

00:42:07 Valeria Rodriguez Codina: Replying to "Where are those chap..."

they are global, most of the US based.

00:42:15 Tomi Jane DeTorres: Replying to "can you share the re..."

thank you, Nancy! we are discussing this internally about how to distribute this info :)

00:42:35 Karen Tracey: Who is the contact for WPO next

00:42:36 Isabel Bustos - Madrid, Spain: Reacted to "they are global, mos..." with ❤️

00:43:36 Tomi Jane DeTorres: The best contact would be Roz Alford! If you drop me a note, I can get you her contact info :)

00:44:45 Dawn O'Connor -Calgary I & III: How many Members at Large do we have? And Alumna?

00:45:37 Anni Wilhelmi: We have alot of alumna members/members at large in South Africa and we invite them to all open events except meetings.

00:45:55 Dawn O'Connor -Calgary I & III: And do chairs get a fee for selling a Member at large membership?

00:46:03 Nancy Graham (she/her): We have a regular get together with alumni. It started as a 'book club'. the alumni are a good source of new members and the current chapter members really love meeting with them. a win win.

00:48:06 Dawn O'Connor -Calgary I & III: Next one is on Recruiting - I hope to see many of you there!

00:48:16 Nancy Graham (she/her): also long time members who are not really feeling they need to be in the group - and who did not have the best attendance - but dont want to lose contact, are willing to move on and open up their space for a new member.

00:49:13 Dawn O'Connor -Calgary I & III: Its useful for everyone for the links to all the resources

00:51:36 Kathy Long Holland: Who are the Regional Leads?

00:52:50 Dawn O'Connor -Calgary I & III: Kathy - TJ will send out comms today I think she said. And an email went out before Christmas. I will search and paste here if I can find

00:53:22 Kathy Long Holland: Thank you Dawn. I figured I missed an email.

00:54:37 Judy Waak-Pearce: NE - Jayne Huston/ SE - Liz Whitehead/ Midwest - Leah Goldstein/Midsouth-Elizabeth Davis/west - Christy Martin

00:55:54 Dawn O'Connor -Calgary I & III: Thanks Judy!! I couldn't find it. And Lindsay Recknell in Canada :)

00:57:10 Valeria Rodriguez Codina: Love having you @Isabel Bustos - Madrid, Spain as member in Madrid!

00:58:43 Dawn O'Connor -Calgary I & III: I love our email signature!

00:58:50 Carolyn Markesich: literally just added it this morning!

00:59:56 Nancy Graham (she/her): have you made the signature block available in a copy and paste form?

01:00:40 Tomi Jane DeTorres: yes! it is in a word doc and available in our resources in the portal as well as the recruitment toolkit in the manual

01:00:48 Virginie Audet, Montreal | Canada: I bought the domain name « wpomontreal.com »

01:01:16 Josie: Respondiendo a "I bought the domai..."
cool!

01:01:17 Valeria Rodriguez Codina: I bought women-presidents.es (Spain)

01:01:57 Valeria Rodriguez Codina: I could open emails for Spanish and Latin American Chapter Chairs under it, if you wish

01:02:07 Lauren Nichols - WPO Long Island: brilliant suggestion! I just went on and bought WPOLongIsland.com

01:02:20 Josie: Respondiendo a "I could open email..."
Yes!!! I will love it :) many thanks

01:02:23 Susan Connors Parrish: Thank you for that thought Virginie

01:02:28 Zoom user: Thanks Virginie

01:04:04 Susan Connors Parrish: Yeah!!! That's perfect

01:04:19 Susan Connors Parrish: Thanks Anni

01:04:47 Virginie Audet, Montreal | Canada: You can also add the « WPO logo » in the organisation section through LinkedIn

01:04:52 Nancy Graham (she/her): really happy to see this - linked in templates

01:05:13 Cristina Amaral: FANTASTIC

01:05:22 Josie: this is great!

01:05:30 Luciana Giudice Barrella: Amazing!

01:06:43 Judy Sunasky: It works really well!

01:07:00 Judy Sunasky: Happy to be tagged and will comment

01:07:29 Karen Tracey: Great work on that, @Anni Wilhelmi

01:07:58 Luciana Giudice Barrella: Thank you Anni!

01:08:09 Zoom user: Tks Anni

01:09:17 Jayne Huston: Love Anni and Cristina's WPO Branded Virtual Background. Could Home Office share that virtual template with us too, please?

01:09:19 Betsy Wallace, Tucson: Thanks Anni!

01:11:49 Dr. Sandi Webster: Excellent point about global!

01:12:53 Valeria Rodriguez Codina: I'll have to leave in 5 mins to work as a mom, but will try to connect in the car.

01:13:24 Dawn O'Connor -Calgary I & III: Replying to "I'll have to leave i..."
glad to see your here! I miss you after spending last week with you!

01:13:27 Virginie Audet, Montreal | Canada: Good point @Anni Wilhelmi !

01:13:36 Josie: i am also in the car going to a client comitment!

01:13:40 Valeria Rodriguez Codina: Replying to "I'll have to leave i..."
Likewise Dawn!

01:13:53 Dawn O'Connor -Calgary I & III: Replying to "i am also in the car..."
I appreciate the dedication to be here!

01:14:53 Dawn O'Connor -Calgary I & III: NFP seat can help with diversity of thought. Ive learned it is important to ensure they can get a 2-3 commitment from their board for the dues.

01:15:26 Nancy Graham (she/her): really appreciate the work and expertise in these branding and marketing initiatives, thank you. This will have a great impact

01:17:31 Judy Sunasky: That's awesome !

01:17:44 Anni Wilhelmi: This is great collateral Tomi

01:18:28 Luciana Giudice Barrella: Beautiful document - love it!

01:18:49 Kathy Long Holland: Tomi Jane,

01:18:58 Virginie Audet, Montreal | Canada: Suggestion : is it a registered trademark ? If yes, we need to add a @ near by PeerView.

01:19:14 Kathy Long Holland: The first paragraph on this document is excellent.

01:19:20 Cristina Amaral: Great!

01:19:49 Jayne Huston: Can we print it ourselves on demand if we need?

01:20:50 Zoom user: I apologize but I have to travel to an in person meeting. This has been great today.

01:21:43 Dawn O'Connor -Calgary I & III: Members have a huge advantage in selling WPO. use that advantage to its fullest - share your experience with candidates

01:21:51 Judy Sunasky: @Dawn O'Connor -Calgary I & III I've had that happen to me

01:21:51 Theresa Marangas: Thank you for the wonderful new information from home office. Welcome new chapter chairs.

01:22:15 Isabel Bustos - Madrid, Spain: I say the same thing! This group changed my life!!!

01:23:26 Dawn O'Connor -Calgary I & III: I share a short story of one member who had a PeerView at first meeting and decided not to onboard a partner (even though she was well down the path) She ended up firing that potential partner not long after. She credits her chapter for saving her business.

01:24:03 Dawn O'Connor -Calgary I & III: Asking vs telling is a great approach.

01:24:23 Nancy Graham (she/her): Replying to "I share a short stor..."

yes! I have seen members get out of a partnership with group support

01:24:43 WEConnect International - Valeria Rodriguez-Codina Felgueras: I love that Dawn! Asking and listening is our superpower

01:24:53 Judy Sunasky: Lonely is always a great hook @Josie

01:26:08 Kelly Ferrara Bayne: I'm in a room where I cannot unmute. Sorry. My most recent pitches have included: Imagine walking into a room where everyone else knows exactly what it is like to be you, to wear your shoes. We recognize the business owner in you, the daughter, the mother, the spouse, the partner, the colleague. And we see you as that entire person.

01:26:30 Dawn O'Connor -Calgary I & III: Self investment! Such a strong selling point. "The Board they can't afford" Brilliant!!!!

01:26:34 Tomi Jane DeTorres: Love that Karen!!!

01:26:44 Judy Sunasky: Replying to "I'm in a room where ..."

And socks 😊

01:26:54 Kelly Ferrara Bayne: If someone could share that aloud, for Judy who can't see the chat I'd appreciate it.

01:27:00 Dawn O'Connor -Calgary I & III: Replying to "I'm in a room where ..."

That is beautiful Kelly

01:27:13 Nancy Graham (she/her): I have asked permission to quote the members what they have said about the benefits. "in their works"

01:27:56 Dawn O'Connor -Calgary I & III: Can we all have a copy of the chat? There are some golden nuggets in here

01:27:58 Kelly Ferrara Bayne: Replying to "I'm in a room where ..."

@Judy OMG.... The socks!!!!

01:28:39 Judy Sunasky: Replying to "I'm in a room where ..."



01:28:50 Susan Connors Parrish: Replying to "I'm in a room where ..."

Thank you Kelly. I love that

01:29:20 Isabel Bustos - Madrid, Spain: I always say that it is as good for my overall health as going to therapy or training. It makes me feel good and it empowers me to make better decisions

01:30:18 Kelly Ferrara Bayne: At our annual retreat we have dedicated an hour to an open conversation on women's health, Isabel! They loved it.

01:30:30 Isabel Bustos - Madrid, Spain: Can't wait! 😊

01:31:03 Tracy Myers: Thank you, Judy!

01:31:15 Carolyn Markesich: ty

01:31:17 Dr. Sandi Webster: This was excellent. Thanks.

01:31:24 Judy Sunasky: Thank you, this has been great.

01:31:28 Karen Tracey: Thank you Judy, Tomi and all who contributed

01:31:32 Isabel Bustos - Madrid, Spain: Thank you!

01:31:33 Virginie Audet, Montreal | Canada: Thank you so much !!

01:31:33 Jayne Huston: Thanks Judy and Tomi Jane!

01:31:35 Nancy Graham (she/her): this has been a valuable time together, thank you @Tomi Jane DeTorres