

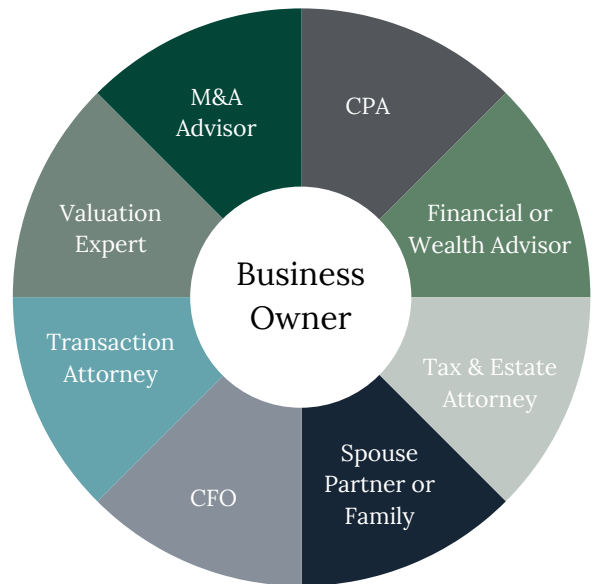
Preparation, Planning & Partnership

The fact is, selling a business is hard. More than **70% of businesses listed for sale never actually sell.**

With a goal of selling **100% of the businesses we represent** and achieving our clients' ideal outcomes, we consider and counsel on all aspects of your business so that you walk away with the financial outcome you deserve, and have a positive experience along the way.

Building Your Exit Team

Successful exit planning is a team sport that involves several key players, in addition to your M&A advisors. We are delighted to work and collaborate with your existing resources and have a bench of tenured, experienced resources we can refer if we need to fill one or more of these positions.



As a policy, we do not accept referral fees from professional advisors. Any recommendations we make are made because they are in your best interest. **When you win, we win.**

Sale Process

While this can vary, these are typical time estimates

Exit Planning
12-18 months

Tax Planning
2-5 Years

Sell to Third-Party
1-3 Years

Transfer to Family or Employees
3-10 years

